

DEALS & DEALMAKERS

REAL ESTATE WEEKLY

WEDNESDAY, DECEMBER 21, 2011 **B1**

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TerraCRG announced that **Efrat Sharon** has joined the company as a senior vice president of Debt Financing.

Efrat brings over 11 years of experience in the New York real estate market. She has been involved in the debt markets nationally and locally, with a special focus on multifamily properties in New York City.

Her expertise lies in structuring and negotiating commercial real estate loans with institutional and private capital sources including banks, life insurance companies,

securitized lenders, debt funds and mezzanine lenders.

She spent over five years as a vice president with CB Richard Ellis Capital Markets. Most recently, she was a loan officer at Metropolitan Funding Corp.

Sharon holds a Bachelor of Arts in Philosophy and Film-Making from Tel Aviv University and an Executive MBA from Columbia Business School.

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