



Vice President, Investment Sales Multi Family and Mixed Use

Senior Real Estate Agent
Brooklyn, NY

TerraCRG is looking for an entrepreneurial sales agent to join our growing team. The VP will be a senior real estate agent, responsible for a \$200,000,000 territory in Brooklyn. The VP will lead business development, sales and marketing of multi-family and mixed use buildings in a large section of the Brooklyn borough.

Responsibilities include:

- Create relationships with building owners
- Develop market expertise and local area knowledge
- Represent owners in disposition of their assets
- Manage marketing programs for building sales
- Recruit and manage a small team of sales and marketing associates
- Identify new opportunities by staying abreast of market trends and developments
- Manage pipeline and deal flow
- Become active in the territory community

We seek a self confident, self starter individual that likes to work hard and would like to get into an entrepreneurial business. The VP candidate:

- Must have proven track record in strategic sales and/or marketing and/or familiarity with the Brooklyn real estate market
- Will be a team player, excellent people skills and the ability and the vision to run a small business unit
- Will be comfortable with hands-on sales and marketing activities as well as with managing a small team of associates
- Will have great communication skills and good understanding of finance

This is a great opportunity to be a key player in a growing team and make a real difference.

This is an independent contractor/commission only based position with earning potential in the first year of anywhere between \$100,000 to \$250,000.

Please send cover letter and resume to info@terracrg.com